



**Peter DeLuca**, GRI, CRS, Associate Broker

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### QUALIFICATIONS SUMMARY / PROFESSIONAL HISTORY

- In 1988, I became licensed to sell real estate in Tucson, Arizona initially specializing in FHA/HUD foreclosures;
- Thereafter, I continued my career as the top salesman for Neasham Real Estate representing RTC properties;
- I have worked with various relocation companies including, but not limited to: SIRVA, Cendant, Weichert Relocation Resources, EMC, Realty Executives Relocation and Cartus Relocation;
- I have established working relationships with local private money lenders & investment firms in the preparation and sale of their REO's;
- **I have consistently been ranked among the Top 20 Realtors in Tucson** (out of 7,000) for the past 16 years. I have also been able to maintain a **National ranking among the Top ½% of all real estate professionals nationwide.**
- During my 16 year tenure at Realty Executives Southern Arizona (1994-2010), I was the recipient of **Realty Executives' highest honor for 6 years in a row having been awarded the TOP Double Diamond Award.** This award recognized myself as the company's leading top producer for production and/or sales volume.
- Since 2002, I have consistently closed an average of 90 transactions per year.
- My Office Manager and Associate Agents have worked with me for over 10 years. Each of them are licensed Realtors and bring to my business additional education and experience plus NAR designations including ABR (Accredited Buyer Representative), e-PRO (Certified Internet Specialist) and REO Specialist/Certifications
- I own and manage numerous rental properties, have extensive remodeling/construction experience and can assess a property quickly. I am also experienced in evictions, rehab, preparing homes for sale and have a maintenance crew:
  - Occupancy check-same day as initial contact
  - BPO reports w/digital photos within 48 hours
  - Negotiate Cash for Keys/Assist in eviction process
  - Estimate repairs as necessary, arrange utilities-maintenance as necessary

**CURRENT LISTING PORTFOLIO:** Single Family Residences, Townhomes/Condominiums, Vacant Land, Income Property, Luxury Estates, Multi-Family and Commercial Properties

**MEMBERSHIP AFFILIATIONS AND DESIGNATIONS:** **TAR** (Tucson Association of Realtors); **AAR** (Arizona Association of Realtors); **NAR** (National Association of Realtors); **TARMLS** (Tucson Multiple Listing Service); Tucson Chamber of Commerce

- **GRI** (Graduate of Realtor Institute designation acquired 1996, an advanced real estate educational program that included 90 hours of coursework on various topics such as marketing and servicing listed properties to real estate law)
- **CRS** (Certified Residential Specialist designation also acquired 1996, and is the highest Designation awarded to sales associates in the residential sales field. The CRS Designation recognizes professional accomplishments in both experience and education. Fewer than 4% of all REALTORS® hold the CRS Designation. Furthermore, fewer than 2% of all REALTORS® hold both the CRS and GRI Designations).
- **AB** (Associate Broker's license earned in 1992) Copy of broker license and E & O policy available upon request.

### **IMPECCABLE REFERENCES (ADDITIONAL REFERENCES AVAILABLE UPON REQUEST):**

- |  |              |                               |
|--|--------------|-------------------------------|
| • Maurice Lattari, Capital Planning Mortgages, LLC | 520-971-8881 | vic1933@aol.com               |
| • Jerry Sundt, The Sundt Mortgage Group            | 520-322-5626 | jsundt@sundtmortgagegroup.com |
| • Keir Cochran, Lake Investment Group              | 520-320-5075 | keir@lcbinc.com               |
| • Phil Kislak, Oasis Development                   | 520-749-4983 | pkislak@earthlink.net         |
| • Sherri Neasham, Neasham Investments LLC          | 858-254-8185 | sneasham@gmail.com            |